



Real Estate Services Group

Real estate companies and investors are experiencing unique challenges and opportunities in today's climate. Today, more than ever, it's important for owners of real estate to employ efficient, strategic business solutions to overcome and capitalize on such challenges and opportunities. The Real Estate Services Group was created to respond to those needs. Our Group, recognized for quality service, integrity and innovation, consists of experienced specialists who are knowledgeable about the evolving issues confronting the real estate market. Our seasoned team of accounting, tax, consulting and industry specialists works closely with clients to provide creative yet practical solutions that make a difference to our clients.



The Group is supported by a team of accounting and tax professionals whose specialties go beyond traditional services to help real estate companies and investors. Whether it is improving collections and overall cash flow, performing a cost segregation study, assisting in obtaining financing, or developing a strategic plan, our Group is dedicated to meeting your needs.

▶ Accounting and Auditing Services

- Preparation of financial statements — audits, reviews and compilations
- Budgets, forecasts and projections
- Bookkeeping support services
- Current value analysis
- CAM audits

▶ Business Consulting Services

- Consulting on non-routine property sales and acquisitions
- Operational reviews and internal control studies
- Financing assistance and strategic planning
- Lease analysis and review

▶ Tax Planning and Compliance Services

- Choice of entity planning (i.e., limited liability company, partnership, proprietorship and not-for-profit)
- Individual and business income tax planning and tax return preparation
- Estate and gift tax planning
- Buy/sell, partnership and stockholder agreement consultation
- Representation before the Internal Revenue Service and other regulatory agencies
- Consulting on tax-free exchanges
- Assistance with real estate tax appeals

▶ Cost Segregation Services

- Improved cash flow
- Maximize tax deductions
- Reports prepared by specialists who are familiar with and specialize in cost segregation work
- Representation before the Internal Revenue Service

▶ Professional Memberships

- NAIOP
- Urban Land Institute
- Leading Edge Alliance — Real Estate Specialty Industry Group
- Building Owners and Managers Association

▶ Educational Services

- General accounting and business consultations
- Tax updates
- Quarterly newsletter
- Periodic informational mailings addressing financial, operations and marketing issues for real estate companies and investors